

WorkBC Employment Services – Job Posting

VACATION COUNSELOR

Area of Relevancy	;#Sea to Sky;#
Company / Employer	Whistler Personnel Solutions
City of the Job	Whistler
Address of the Job	
Job Type	;#Full Time;#Permanent;#
Availability Requirements	;#5 days a week including weekends and evenings.;
Level / Salary Range	Base hourly wage plus large commissions with each sale.
Years of Experience	
Position Area	
Date Job Posted	10/22/2018 12:00:00 AM
Application Deadline	11/22/2018 12:00:00 AM
Contact Name	Jacki
Contact Phone Number	
Contact Email	talent@whistler-jobs.com
How to Apply	TO APPLY: www.whistler-jobs.com/job/vacation-counselor/ Applications received via email will be redirected to the website
Job Description	<p>Do you want to earn a high income in Whistler and still have plenty of time for play? Start work at 12 pm and enjoy your ski mornings in the winter on a company paid ski pass? This potential 6 figure Job ticks all the right boxes for a lifestyle change. No experience necessary – if you are personable, have high energy and enjoy sales then you can succeed in this role.</p> <p>Responsibilities Include:</p> <ul style="list-style-type: none"> - Sell vacation ownership packages in a professional and ethical manner. - Maintain a professional relationship with members, owners, and guests to develop trust and commitment towards the Company and for the product. - Follow up with owners and members after the sale. - Encourage participation in the Company’s member, owner, and guests’ referral program. - Accountable for meeting acceptable sales closing quotas.

WorkBC Employment Services – Job Posting

	<ul style="list-style-type: none"> - Adhere to Company standards, maintains compliance with all policies and procedures and represents the Company in a professional manner at all times. - Perform other duties as assigned.
Accessibility	
Desired Qualifications and Experience	<p><i>The Perfect Candidate:</i></p> <ul style="list-style-type: none"> - Natural sales person and motivated by financial rewards and happy customers. - Minimum one (1) year of experience in a sales field required. - Outgoing, enthusiastic and exceptional customer service skills. - Not afraid to talk to anyone and not afraid of rejection. - Excellent communication and listening skills (English). - Basic math skills and ability to explain pricing and the sales contract. - Enjoys travel and an active lifestyle - High School Diploma or equivalent. <p><i>Additional Information About the Role:</i></p> <ul style="list-style-type: none"> - Extensive sales training program and the support of excellent coaches. - Perfect for a born sales person who is looking for an opportunity to harness their skills and capitalize on their abilities. - Opportunities for growth within a world-class company with locations all over the world. - Extended health benefits plus health & wellness allowance with the option of a ski pass. - Fantastic travel perks and access to first class resorts around the world.
Opportunity Type	?